

NASPO ValuePoint



Overview

The NASPO ValuePoint contract vehicle is the best value in public procurement contracts in all 50 states. Smartronix, a NASPO ValuePoint prime contract holder and leader in the IT and cloud industry provides cloud solutions on the contract. NASPO ValuePoint is founded on the philosophy that true collaboration creates higher quality, best value prices, superior terms and conditions, and better solutions for all public entities.

As the first company to migrate a Government organization to the cloud, Smartronix continues to lead the way for highly-regulated, compliant cloud solutions for DoD, Federal, and commercial organizations and with NASPO ValuePoint, can work with state and local governments, colleges, universities, and other organizations throughout the U.S. to provide our Cloud Assured™ solutions. Smartronix can optimize an organization's cloud adoption journey at any level. Our Cloud Assured Team will work in partnership with yours to deliver cost-saving, business-ready results. With proven delivery models and successful deployments for some of the most highly-regulated agencies and some of the world's most recognizable commercial enterprises, our Team helps organizations plan, assess, migrate, and implement solutions based on their unique needs, often accelerating their move to a cloud environment within weeks.

Contract Details & Benefits

Contract Type:	Multiple Award IDIQ
Contract Number:	AR2489 (Master Agreement #)
Agency Service Fee:	0.25% (per quarter)
IT Solutions:	Cloud Solutions (PaaS, IaaS, SaaS)
Period of Performance:	9/16/2016 – 9/15/2026 (with yearly re-certification)
Sponsor:	State of Utah on behalf of NASPO participating states - http://www.naspo.org/States

- Turn compromise into choice:** With the highest quality, best price, and widest selection you can get exactly the solution you need without compromising.
- Get more value, closer to home:** Put the power of the largest public purchasing cooperative in the country to work for you. With over 50 portfolios consisting of nearly 300 contracts, we make it possible for you to work with national suppliers and your local vendors to get the best value—in quality, price, and selection nationwide.
- Harness the power of collaboration:** Collaboration is key to creating the best value for public procurement. We leverage the power of all 50 states to give you the contracts your organization needs with zero compromise. Working with state and local government agencies, education institutions, and public school districts throughout the country, we ensure you get the best deals and superior terms and conditions.
- Work with the best:** Our solicitations are established with your needs and requirements in mind. They meet or exceed your organization's competition and transparency requirements. We work with teams of veteran public procurement professionals, subject matter experts, and actual users to competitively solicit, evaluate, and award contracts in accordance with state procurement statutes.

Smartronix NASPO ValuePoint - Strategic Account Manager

Joel M. Parris
 317-416-8541 Mobile
 NASPO_Contract_Support@smartronix.com

12950 Worldgate Drive
 Suite #450
 Herndon, VA 20170
 703-435-3322 Office

NASPO ValuePoint Info:

www.naspovaluepoint.com
info@naspovaluepoint.org



Smartronix, Inc.
 44150 Smartronix Way
 Hollywood, MD 20636

Phone: 301-373-6000
 Fax: 301-373-7171

www.smartronix.com